

impetus training

verifiable CPD for all the dental team

training is **100% personalised** to the unique needs of each practice, with the results **GUARANTEED** - we only invoice for £200 deposit, and we don't invoice for the balance until **AFTER** your training **IF YOU ARE SATISFIED** we have achieved your objectives



To achieve our 100% personalisation, all fees include at least one personal visit to the practice by Rick or Cheryl to consult you and get to know your practice.

Call now to book a no-obligation first visit to present what we have to offer.



“SERIOUS” Teambuilding Awaydays - 7 hours CPD

Ongoing special price £425 for up to 6 participants - extra £20 each

Other (than teambuilding) **taylor-made one day courses**

egs Helping Patients to Buy, Customer Care, Leadership, mix 'n match

£840 for up to 12 participants - extra £40 each

Taylor-made **half day courses** - 4 Hours CPD

£460 for up to 6 participants - extra £30 each

Personal Coaching - £200 per hour - minimum 2 hours

Taylor-made **Lunchtime Learning Modules** - 2 Hours CPD

choose from a range of skills and their applications in **YOUR** practice - egs: assertiveness, listening techniques, body language, creativity and lateral thinking; or: specific subjects and their applications in **YOUR** practice - eg: time management
£350 for up to 6 participants - extra £25 each plus costs and expenses

How good ARE we at ...

TEAMWORK

CUSTOMER CARE

HELPING our patients to buy



How Good Are WE At?

(needs analyses - by the practice team)

£250 including issue and analysis of a *How Good Are We At.....* questionnaire and presentation of the results to practice management, or £350 for presentation of results to the team, eg a lunchtime

AND, if a course brief ensues, the £250 or £350 will be credited against the fee

Costs and Expenses - plus vat - invoiced as incurred **as agreed with practice** - motor travel 45p per mile; other travel at cost; accommodation; venues, aids and equipment at cost; copying 10p a copy, checklists and reference cards £1 each; CPD certificates £3 each; books £5.00 a copy delegates (£10 purchase)